



Lifesciences: APAC growth markets

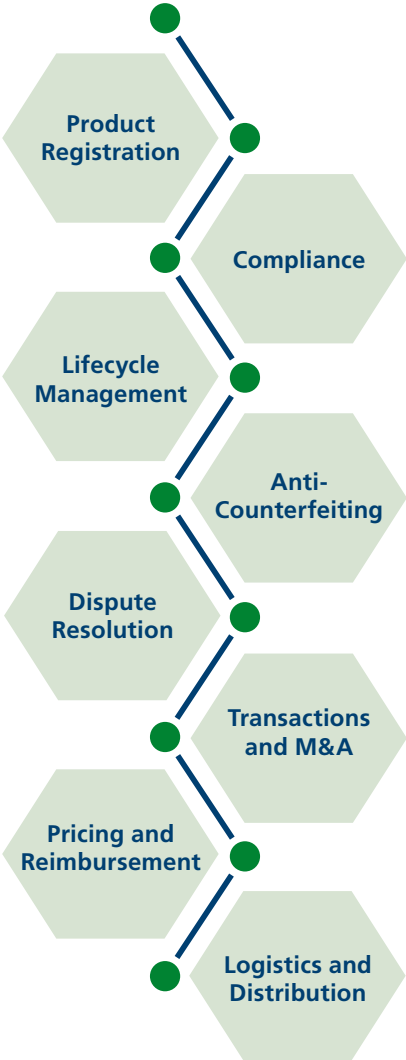
Delivering legal solutions



Why LAN?



Pan-regional service offering



How can we help?

Together, we can provide you with the best industry focused legal advice available in the APAC region. This is because we have:

Depth

More Lifesciences focused experts across key jurisdictions than any one firm.

Coverage

>2,500 lawyers operating from 25 offices in Australia, China, Hong Kong, India, Indonesia, Japan, Korea, Singapore, Taiwan, Thailand and Vietnam who understand the local culture and can provide local knowledge.

Technical experts

Supported by numerous scientists, pharmacists and food technicians to provide specialist understanding.

Value for money

An ability to deliver expert and commercially focused advice at local and competitive rates.

Cross-border coordination

Providing a one-stop shop for all your legal needs.

Powered by major international law firms

The network comprises some of the leading international law firms from the key 'pharmerging markets' in Asia-Pacific including Assegaf Hamzah & Partners, Atsumi & Sakai, Chen & Lin, CMS, Corrs Chambers Westgarth, Rajah & Tann Singapore LLP, Tilleke & Gibbins and Yulchon LLC.

Who to contact

Australia



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**CORRS
CHAMBERS
WESTGARTH**

lawyers

Eugenia has advised on some of the region's most innovative and cutting edge Intellectual Property projects. With over 20 years' experience in advising on commercial intellectual property in the healthcare and life sciences sectors, she has acted for some of the world's most iconic brands as well as new entrants on research and development activities, partnership and collaboration arrangements, new product and service launches in Australia, healthcare regulatory compliance and consumer law protections.

She also has a wealth of experience in advising on complex IP and IT licensing, distribution and procurement arrangements, technology commercialisation, franchising, outsourcing arrangements and as a service offerings. She has extensive experience in drafting and negotiating transitional service arrangements as part of corporate restructures as well as ongoing supply agreements.

Eugenia has extensive experience in advising on privacy and data protection issues in Australia, including the intersection of privacy laws with personal information used in the implementation and roll-out of digital healthcare services, medical devices and other therapeutic goods and services.

Eugenia has developed a reputation as a lawyer that understands the commercial imperatives, working to provide practical and workable business solutions. She has been praised for never acting as a "handbrake" for business, highly responsive and always working to ensure that business outcomes are achieved in a compliant and practical manner.

Eugenia is consistently listed as a leading lawyer by legal directories and publications including Chambers and Partners, Best Lawyers, Legal 500 and World Trade Mark Review.

China/Hong Kong



Nick Beckett

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Nick is the Managing Partner of the Beijing Office, Managing Director of the Hong Kong Office, Global Co-Head of CMS Life Sciences & Healthcare Sector Group and Head of Asia-Pacific IP. Nick has extensive experience in advising on all aspects of intellectual property, regulatory and commercial matters affecting Lifesciences & Healthcare clients internationally and his practice spans both contentious and non-contentious issues.

Nick has substantial experience in coordinating complex multi-jurisdictional matters, regularly working with colleagues throughout CMS and around the world. His work in the areas of commercial and corporate transactions and disputes, parallel trade, anti-counterfeiting, trade mark and patent opinions and IP infringement particularly spans international borders.

Nick is recommended as a prominent practitioner in his field in Chambers & Partners, Legal 500, the PLC Lifesciences Handbook, Super Lawyers London, Who's Who Legal Trademarks and Lifesciences (Patent Litigation and Transactional) and the Guide to the World's Leading Trade Mark Law Practitioners. Nick was awarded 'Lifesciences Law – Lawyer of the Year in China' 2017 by Corporate Intl Magazine Global and Corporate LiveWire.

Nick is described as providing "heavyweight IP, parallel trade and patent litigation capability for an impressive roster of clients" and 'Dynamic' practice head Nick Beckett 'has an unparalleled ability to bring international teams together to deliver the precise expertise that his clients require'" in Legal 500. Nick is also described in Chambers & Partners for Lifesciences, "He has a really sophisticated understanding of lifesciences in the Asia-Pacific region. He's very comfortable and savvy talking through the differences in jurisdictions and he has great commercial, regulatory and litigation expertise. He's just a delightful person, really generous and very inspired." Nick has also been recognised as a 'Top 15 IP Lawyer in China' by Asian Legal Business 2017.

Nick led the team on Takeda's EUR 9.6bn acquisition of Swiss drug company, Nycomed A/S, which won the FT & Mergermarket Private Equity's Deal of the Year. In China, Nick's team has been ranked in the Asian Legal Business Asia's Top 50 Largest Law Firms (2014-2018) and been highly commended at the FT Innovative Lawyers for Asia-Pacific (2014-2018). In addition, the IP team in Asia is recognised in the Asian Legal Business IP Rankings.

Nick is a Solicitor-Advocate of the English Courts and a listed Arbitrator at the Beijing International Arbitration Centre (BIAC) and Beijing Arbitration Commission (BAC).

Indonesia



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**ASSEGAF HAMZAH
& PARTNERS**

Eko holds an LL.M. in banking and financial law from Boston University and has more than 15 years' experience as a legal practitioner. His focus extends across the corporate, banking & finance, and FDI practices, and he has amassed extensive experience in a range of rapidly expanding sectors, including Lifesciences, the creative industries and TMT.

He has advised a number of multinational companies on their FDI ventures in Indonesia, and is an Asialaw Profiles 'Recommended Lawyer.' His expertise was one of the contributing factors to Assegaf Hamzah being named an Asian-Mena Counsel 2014 'In-house Community Firm of the Year' in Indonesia for Lifesciences.

Prior to joining Assegaf Hamzah, Eko served as legal counsel with the Indonesian Bank Restructuring Agency (IBRA) during a tumultuous period that saw the agency rebuild the country's decimated financial services sector from the ruins of the 1997/98 Asian financial crisis. Eko speaks Indonesian and English.

Japan



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Chie, a Japanese-qualified attorney (Bengoshi) of some 15 years' standing, leads the IP/IT & Healthcare team. She is an IP/IT & Healthcare practitioner with deep knowledge of legal issues relevant to the lifesciences field, and highly experienced in patent and regulatory/compliance matters. She represents biotechnology, medical device and other pharmaceutical companies in patent protection and litigation both domestic and cross-border. She also advises her clients on licensing, transfer, development and collaboration agreements.

Korea



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Attorneys at Law
YULCHON

Ki Young is a co-chair of Yulchon's Healthcare Practice Team and a partner in the Corporate & Finance Group. After joining Yulchon in 1998, he successfully advised a number of international and Korean pharma/medical device companies on general corporate matters, including mergers and acquisitions, joint ventures and other strategic alliances, drug/medical device sales and distribution agreements, R&D related matters, and licensing and related disputes. Ki Young also specializes in government regulation and policy issues, including issues related to product approvals, market access, pricing, labeling, advertisement, healthcare insurance and regulation by the MOHW and the MFDS. Ki Young also provides extensive compliance and anti-corruption advice related to marketing activities to numerous international and Korean pharma/medical device companies.

Ki Young's experience includes a secondment with Allen & Overy, Hong Kong from 2003 to 2004 and service as an outside director of Ildong Pharmaceutical Co., Ltd. from 2010 to 2014. Currently, he serves as a legal adviser to the Korean Cosmetics Association, Korea Pharmaceutical Traders Association and Korea Medical Devices Industry Association, and he is an IRB member of St. Mary Hospital in Seoul.

Ki Young speaks English and Korean.

Singapore/Malaysia/Philippines



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RAJAH & TANN ASIA

**LAWYERS
WHO
KNOW
ASIA**

Wee Hann has over 23 years of experience in advising companies on cross-border investments, private mergers & acquisitions, sale & purchase of companies and businesses and other corporate transactions. Wee Hann also specialises in labour law and employee benefits.

Wee Hann's expertise includes advising numerous biotechnology, health and pharmaceutical global leaders on cross-border acquisitions and divestments. He is a recommended lawyer in the PLC Lifesciences Handbook for his work in the Lifesciences industry and is also listed by the International Who's Who of Lifesciences Lawyers as one of the world's leading practitioners in the field of Lifesciences.

Wee Hann speaks English, Bahasa Malaysia, Mandarin, Vietnamese and is learning Japanese.

Taiwan



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宏鑑法律事務所
Chen & Lin Attorneys-at-Law

Jennifer is the partner of Chen & Lin Attorneys-at-Law since 2008. Jennifer and Chen & Lin team have extensive experiences in serving clients in the sector of pharmaceuticals, biotech, medical device, nutritious food as well as cosmetics, including both domestic and international companies, hospitals, laboratories, associations and individuals.

Jennifer's specialised legal areas include foreign (PRC) investment, legal compliance, corporate, M&A, securities and anti-trust related issues. Jennifer, together with the team, provides holistic legal services to Lifesciences clients, ranging from administrative application, local legal compliance, fundraising, M&A, IPO, licensing, daily operation related agreements, patent litigation, maltreatment litigation and criminal procedures about health insurance fraud.

Jennifer is one of the ranked lawyers in Taiwan in Chambers & Partners Asia-Pacific 2018 in the fields of corporate/M&A and capital market.

Jennifer speaks Mandarin and English.

Thailand/Cambodia/Laos/Myanmar



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**Tilleke
& Gibbins**

Alan is a partner and the deputy director of Tilleke & Gibbins' intellectual property and regulatory affairs groups, helping to oversee the firm's client work in these areas across ASEAN. He also co-heads the firm's regional lifesciences practice with Thomas Treutler.

Alan has over 20 years' experience in Asia, during which time he has devoted much of his work to IP acquisitions, strategic structuring, technology transfer, and IP licensing and securitisation agreements, mainly in the pharmaceutical, agrochemical, and material science sectors. He handles various IP infringement and regulatory infraction cases involving labelling, advertising, clinical trials, product handling/warehousing, product registration, taxation, and import/export violations in the Asia-Pacific region. He also deals with local pre-litigation strategy and litigation management for infringement and invalidation matters in the region.

Since 2005, Alan has been recognized by *Asialaw Leading Lawyers* as one of Asia's leading business lawyers in the area of intellectual property, and he has been named a top IP lawyer in Thailand by *The Legal 500 Asia Pacific* and *WTR 1000*. Alan is also recognized as a leading IP strategist by *IAM Strategy 300*, an expert on patents in *IAM Patent 1000*, one of the world's foremost lifesciences practitioners by *IAM Lifesciences 250*, and a leading lifesciences regulatory lawyer by *Who's Who Legal*.

Alan is licensed to practice in New York and New Jersey and is admitted in the U.S. District Courts of Southern and Eastern New York. He speaks English and Mandarin.

Vietnam



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**Tilleke
& Gibbins**

Tom is the Managing Director of Tilleke & Gibbins' Vietnam offices. He is an attorney licensed by the State Bar of California and is registered to practice as a foreign lawyer in Vietnam and before the USPTO and the U.S. Court of International Trade.

Tom has worked in the legal services field in Vietnam since 1994, specializing in corporate and commercial law as well as IP. He co-heads Tilleke & Gibbins' regional lifesciences practice with Alan Adcock. Recognized as a leading lawyer by *Chambers*, *The Legal 500*, and *Managing IP*, Tom has extensive experience in IP enforcement and has secured a number of landmark victories for foreign investors operating in the lifesciences and technology sectors.

Tom is a former Chair of the East Asia and Pacific Subcommittee of INTA's Famous and Well-Known Marks Committee, is a member of the INTA Asia-Pacific Global Advisory Council, and currently sits on the INTA Copyright Committee. He has advised EuroCham Vietnam's Pharma Group (an industry group of major pharmaceutical innovators), and has assisted with drafting position papers on compulsory licensing and a roadmap for Vietnam's compliance with the EU-Vietnam Free Trade Agreement and TRIPS. Tom also serves as a local expert for Vietnam for the European Commission's ASEAN IPR SME Helpdesk.

Tom earned his JD, *magna cum laude*, from Indiana University Bloomington's Maurer School of Law, where he now serves as a member of the Dean's Global Advisory Board. He speaks English and Vietnamese.

Our APAC locations



- Present in:**
- Australia
 - Cambodia
 - China
 - Hong Kong
 - India
 - Indonesia
 - Japan
 - Korea
 - Laos
 - Malaysia
 - Myanmar
 - Philippines
 - Singapore
 - Taiwan
 - Thailand
 - Vietnam



Beijing

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Perth

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Perth

Sydney

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Assegaf Hamzah & Partners, Atsumi & Sakai, Chen & Lin, CMS, Corrs Chambers Westgarth, Rajah & Tann Singapore LLP, Tilleke & Gibbins and Yulchon LLC are all independent law firms.

Further information about each firm can be found respectively at www.ahp.co.id, www.aplaw.jp/en/, www.chenandlin.com, cms.law, www.corrs.com.au, www.rajahtann.com, www.tilleke.com, www.yulchon.com