



Tu Ngoc Trinh

Attorney-at-Law

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Office: Hanoi, Vietnam

Practices: Corporate Services, Commercial Transactions and M&A, Regulatory Affairs

BIOGRAPHY

Tu Ngoc Trinh is a licensed attorney who focuses her practice on the life sciences sector. She helps global pharmaceutical and cosmetics companies enter the Vietnamese market, secure necessary licenses, and establish distribution mechanisms. Committed to helping her clients achieve sustainable success in Vietnam, she also advises on general corporate matters including company formation, employment, commercial transactions, and mergers and acquisitions.

She is a member of the Hanoi Bar Association and the Vietnam Bar Federation.

EXPERIENCE

- Helped a multinational company establish a foreign direct investment company engaged in the import/export and distribution of mobile phones and computers. The established company is one of the few foreign-owned companies permitted to do business in this sector in Vietnam.
- Advised a Singaporean company on setting up a representative office in Vietnam and handled all post-licensing matters, including providing tax and banking advice.
- Helped an Italian pharmaceutical company prepare an application dossier and obtain a license to operate in the area of medicinal products.
- Advised a leading pharmaceutical company that previously operated as a representative office in Vietnam on establishing a pharmaceutical import company. We assisted the client with closing its representative office and establishing the wholly-owned foreign enterprise to import pharmaceutical products.
- Prepared comprehensive information on employment law in Vietnam for an international law firm.
- Provided general background on regulatory affairs in relation to cosmetics registration in Vietnam to a leading cosmetics manufacturer.
- Prepared a local law survey for a global security company seeking data on consultant/commission sale representatives.

EDUCATION

BA, Hanoi Law University

LANGUAGES

Vietnamese, English, French