



Kobkit Thienpreecha

Attorney-at-Law

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Office: Bangkok, Thailand

Practices: Corporate Services, Commercial Transactions and M&A, Anti-Corruption, Banking and Finance

BIOGRAPHY

Kobkit Thienpreecha has been a leading corporate lawyer with the firm for 10 years. Having been selected as counsel by numerous foreign clients that wish to start doing business in Thailand—ranging from private entrepreneurs to multinational industrial manufacturers, traders, and service providers from various industries—Kobkit excels at designing the right, legitimate, and practical solution for foreign business start-up structures.

Kobkit also specializes in offering diverse legal support services at the highest standard, including incorporation filing and registration, Board of Investment, Alien Business License, specific business permits and licenses, banking, immigration, regulatory compliance, and all foreign clients' affairs. With support from his experienced service team, Kobkit continues to overcome challenges and succeed in landmark cases, which further his reputation, attract referrals, and build his incomparable clientele. Known for delivering sharp and reliable advice, Kobkit's performance is outstanding and dynamic, as represented by his involvement in IPOs, securities transactions, M&A deals, bids for government projects, joint ventures, shareholders' disputes, and NGO licenses.

EXPERIENCE

- Represented the world's leading car seat maker in critical negotiations with the Board of Investment (BOI) on potential revocation of all benefits and privileges, which could have led to damages of over USD 20,000,000. In addition to our overwhelming victory at the BOI, we successfully obtained several Alien Business Licenses, which will allow the clients' subsidiaries in Thailand to provide service to affiliates in the region.
- Represented a leading electronic toll collection system provider as its sole legal counsel since the commencement of its operations in Thailand in 2006. In this capacity, we have assisted our client in bidding for government contracts, obtaining BOI promotion, and all other compliance matters.
- Selected from several candidate law firms to assist a reputable Thai manufacturer in the IPO process, including preparation, conversion to public company, SEC filing, and SET listing. Several years after the IPO, the company has greatly prospered such that the owner has become one of the ten richest persons in Thailand. We are proud to continue representing this client.
- Acted as the contributor from Thailand to a global survey and the development of a platform for marketing foreign securities and disclosure requirements, coordinated by a leading law firm in the U.K. We provided extensive analysis, including original and in-depth research on the securities laws of Thailand pertaining to the offering of foreign funds. The survey summary was made available online to subscribers, which consisted of fund managers, securities companies, banks, insurance firms, and other financial institutions from all over the world.
- Helped a client resume company operations by resolving corporate matters and litigation impeding the commencement of business.
- Secured an Alien Business License for the world's leading online booking website, which was a first and landmark achievement in this industry. Despite the fact that the governing authorities normally reserve all tourism operations for Thai nationals, we succeeded in convincing these decision makers of the great value that this business would add to Thailand and its economy. We coordinated and secured the approval of each authority and, ultimately, obtained the Alien Business License for our client.
- Advised a pharmaceutical client on various IP issues, such as product liability, government advocacy on new regulations, compulsory licenses, new laws (Patent Act, Drug Act), and trademark registration.

EDUCATION

LLM, University of Minnesota School of Law

LLM, American University, Washington College of Law

LLB, Chulalongkorn University

LANGUAGES

Thai, English