



Huong Thi Thanh Nguyen

Commercial Lawyer

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Office: Hanoi, Vietnam

Practices: Corporate Services, Commercial Transactions and M&A, Banking and Finance

BIOGRAPHY

Huong Thi Thanh Nguyen is a commercial lawyer practicing in the firm's Vietnam offices. Huong represents international clients on mergers and acquisitions and in banking and finance matters.

Deeply knowledgeable on the opportunities and pitfalls inherent in investing in Vietnam, Huong collaborates with clients to achieve seamless market entry, successful market integration, and sustainable market expansion. She also assists with the sale of entire businesses and the components thereof. In her banking and finance practice, she represents international financial institutions on licensing and establishment, ongoing regulatory compliance, financial instruments, and investment in regional assets.

Huong previously practiced with YKVN Lawyers (an affiliate of White & Case). She is a member of the Hanoi Bar Association.

EXPERIENCE

- Helped a multinational company establish a foreign direct investment company engaged in the import/export and distribution of mobile phones and computers. The established company is one of the few foreign-owned companies permitted to do business in this sector in Vietnam.
- Advised a Singaporean company on setting up a representative office in Vietnam and handled all post-licensing matters, including providing tax and banking advice.
- Represented a leading export finance institution in structuring a substantial and complex loan to a company in Vietnam and in registering the loan with the State Bank of Vietnam.
- Conducted comprehensive due diligence and prepared advice on a foreign-invested pallet leasing company.
- Prepared comprehensive due diligence and advice on a foreign-invested construction equipment leasing company.

EDUCATION

Master of Commercial Law, Melbourne Law School

LLB, Vietnam National University, Hanoi

LANGUAGES

Vietnamese, English